GENERAL DYNAMICS

Financial Tear Sheet

Corporate Profile

General Dynamics has leading market positions in business aviation, mission-critical information systems and technologies, shipbuilding and marine systems, and land and amphibious combat systems. The company is a leading supplier of sophisticated defense systems to the United States and its allies, and sets the world standard in business jets. It is headquartered in Falls Church, Virginia, and employs approximately 90,000 people worldwide.

General Dynamics has four main business segments. Aerospace designs, manufactures and provides services for mid-size, large cabin and ultra-long range business aircraft. Combat Systems supplies land and amphibious combat machines and systems, including armored vehicles, power trains, turrets, munitions and gun systems. Information Systems & Technology's expertise lies in specialized data acquisition and processing, in advanced electronics, and in battlespace information networks and management systems. Marine Systems designs and builds submarines, surface combatants, auxiliary ships and large commercial vessels.

Primary IR Contact

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Stock Performance

GD (Common Stock)	
Exchange	NYSE (US Dollar)
Price	**$77.34**
Change (%)	▲ 0.40 (0.52%)
Volume	1,278,504
52 Week Low	$61.09
Market Cap	$27,315,482,580
Rolling EPS	-0.89
PE Ratio	0
Shares Outstanding	353,187,000

Data as of 05/24/13 4:01 p.m. ET

Recent Headlines & Events

05/24/13
General Dynamics Bath Iron Works Lays Keel of DDG 1001, Second Zumwalt-class Destroyer

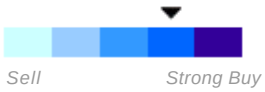
05/22/13
General Dynamics to Deliver U.S. Army's Newest Tactical Ground Station Intelligence System

05/20/13
General Dynamics NASSCO Delivers USNS Montford Point

Date	Title
07/24/13 9:00 a.m. ET	**Q2 2013 General Dynamics Earnings Conference Call**
10/23/13 9:00 a.m. ET	**Q3 2013 General Dynamics Earnings Conference Call**

Analyst Estimates / Ratings

Mean Recommendation: **2.2**



EPS Trend		Current	30 Days Ago	90 Days Ago
QTR	Jun 13	1.62	1.62	1.65
QTR	Sep 13	1.70	1.70	1.70
QTR	Dec 13	1.83	1.83	1.82
QTR	Mar 14	1.62	1.61	1.64
FY	Dec 13	6.75	6.69	6.76
FY	Dec 14	7.07	7.08	7.17

SEC Filings

Filing Date	Form
05/14/13	4
05/13/13	4
05/09/13	4
05/07/13	4

Corporate Governance

Phebe N. Novakovic	Chairman and Chief Executive Officer
Mary T. Barra	Director
Nicholas D. Chabraja	Director
James S. Crown	Lead Director and Chairman, Nominating and Corporate Governance Committee
William P. Fricks	Director and Chairman, Audit Committee
Paul G. Kaminski	Director and Chairman, Finance and Benefit Plans Committee
John M. Keane	Director
Lester L. Lyles	Director
William A. Osborn	Director and Chairman, Compensation Committee
Robert Walmsley	Director

Ownership Summary

Shareholders	Holders	Value ($MM)	% O/S	Shares
Institution	831	23,154.31	93.0	328,440,173
Mutual Fund	1,039	9,049.44	36.6	129,365,255
Insider *	78	2,887.04	10.7	37,670,109

**Insider values reflect direct beneficial ownership.*

Top Holders	Shares Held	% O/S	Share Change	Filing Date
Longview Asset Management, L.L.C.	33,399,076	9.5	2,016	03/31/13
Capital Research Global Investors	32,858,700	9.3	4,454,000	03/31/13
Evercore Trust Company, N.A.	29,784,932	8.4	-1,310,242	03/31/13
The Vanguard Group, Inc.	16,850,193	4.8	513,719	03/31/13
Crown (James S)	16,070,284	4.6	1,900	03/07/13
State Street Global Advisors (US)	15,911,031	4.5	510,027	03/31/13
BlackRock Institutional Trust Company, N.A.	13,360,261	3.8	158,448	03/31/13
Harris Associates L.P.	8,398,540	2.4	-242,640	03/31/13
Capital World Investors	6,275,000	1.8	-780,000	03/31/13
Wellington Management Company, LLP	6,160,004	1.7	-1,761,895	03/31/13

Quotes delayed at least 15 minutes. Market data provided by Interactive Data.

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Minimum 20 minutes delayed